

AUTO INDUSTRY UPDATE

November Sales Results

December 4, 2002

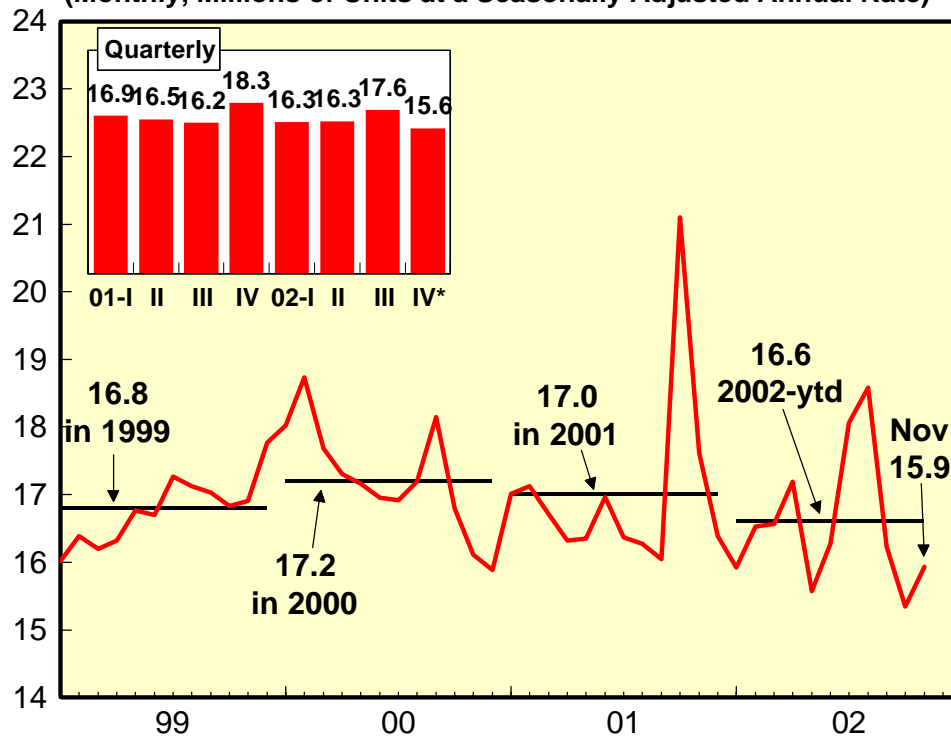
FACTS

Monthly Sales and Inventories

	Jun-02	Jul-02	Aug-02	Sep-02	Oct-02	Nov-02
Unit Sales of New Cars and Light Trucks (millions of units, SAAR)	16.3	18.1	18.6	16.2	15.3	15.9
Domestic	13.0	14.6	15.4	12.8	12.4	12.6
Imports	3.3	3.4	3.2	3.4	2.9	3.4
Domestic Inventories (days' supply)	60	50	48	60	73	80*

*Estimated.

SALES OF NEW CARS AND LIGHT TRUCKS (Monthly, Millions of Units at a Seasonally Adjusted Annual Rate)



*Average through November.

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